DR. DARNYELLE JERVEY HARMON IS THE SUCCESSFUL CEO OF THE AWARD WINNING CONSULTING FIRM, INCREDIBLE ONE ENTERPRISES, LLC HEADQUARTERED IN NEWARK, DE.

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Darnyelle is a powerful, passionate speaker who loves business and the people who lead in them each day. In fact, in one facet or another her work has been growing businesses for nearly twenty years.

### DARNYELLE IS A RARE FIND: SHE'S POWERFUL & POISED, SHE CAN COMMAND THE AUDIENCE'S FULL ATTENTION FROM THE MOMENT SHE OPENS HER MOUTH.

She offers transformation, and strategic insight to help companies grow. She is not just a motivational speaker and your audience will love you for choosing her. She has an amazing ability to connect with every member of your audience to make them feel like she is talking just to them so that they feel empowered, served and equipped for next level success. Her presence immediately up-levels leaders so that they become better managers, customer service agents and brand ambassadors for the organizations where they lead.

As a professional speaker that achieves the highest remarks of any event or conference where she's spoken, Darnyelle is committed to equipping her audiences to perform at higher levels so that businesses continue to grow and impact the communities where they live and work.



# DARNYELLE IS AVAILABLE FOR:









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# DARNYELLE'S SPEAKING TOPICS

#### MOVE LIKE YOU OWN IT

In her signature interactive keynote or workshop MOVE Like You Own It Darnyelle shares leadership principles that will equip your teams to take ownership of the role they play in serving your community, customers and shareholders. Her appraoch to leadership is unique; expect for every member of your organization to be empowered, equipped, entertained and elevated.

#### TIGHTEN YOUR SALES GAME

In this interactive keynote or workshop, Darnyelle will introduce you to the ROCK the Sale Success Method<sup>TM</sup>, which will help you make the poignant shift so that you sell by serving your most ideal clients. You'll learn to banish fear while selling authentically.

#### MINDSET FOR MILLIONS

The way your people see their role is based on the way they see themselves and money. By gifting your people with the mindset for millions, you will develop talent that surpasses your KPIs. Understanding the powerful correlation between mindset, performance and money is something that few can discuss in a way that creates transformational results for audiences. Join Dr. Darnyelle for a powerful presentation onn how to make the powerful mindset shifts necesary for today's organization to exceed their growth goals.

## WHAT AUDIENCES ARE SAYING:

WORLD

"We've had Darnyelle back year after year for one reason She brings the energy, passion, knowledge and most importantly RESULTS. She is able to increase department productivity and ensure a sense of teamwork into the entire department. We've seen a 38% increase in productivity and morale remains high. She is right when she says she is more than motivation. The skills, strategies and solutions that she offers are impactful and they work! I am excited to know hands down we will be working with her for years to come!"

-Linda Robinson, RN, Education Director, State of Delaware Health & Safety Services



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